



# vidrala

### **CORPORATE PROFILE**

Vidrala is a consumer packaging company. We make glass containers for food and beverages products and offer a wide range of packaging services that include logistic solutions and beverages filling activities.

Our **industrial** knowledge, growing **geographical presence**, glass manufacturing **expertise**, level of service and **understanding** of customers' processes make us a **business partner** for many of the main food and beverages brands. Our products and our services contribute to **maintain our customers' reputation** and values and play a role in their strategies, helping to develop their consumers' brand experiences.

Vidrala is a **public listed company**, with a market capitalisation over EUR 3 billion.

### **OUR MISSION**

One team, innovative and continuously improving, providing sustainable packaging solutions.

### **OUR PRODUCT**

Glass packaging is **safe, healthy and inert.** It guarantees the highest protection and the most optimal preservation conditions. More important, glass can be **recycled once and again.** 



100% RECYCLABLE HIHOUTED NUMBER OF TIME LOSING PROPERTIES

It is the ultimate sustainable packaging

### **OUR HISTORY**



The origin of Vidrala 1965. Vidrala begins operations in Alava (Spain).

Vidrala goes public 1985. IPO Madrid and Bilbao stock exchanges.

**Domestic expansion 1989.** Second greenfield in Albacete (Spain).

#### Internationalisation

2003. Acquisition of one plant in Portugal.2005. Acquisition of two plants: Barcelona (Spain) and Italy.2007. Acquisition of one plant in Belgium.

**Transformational acquisitions** 

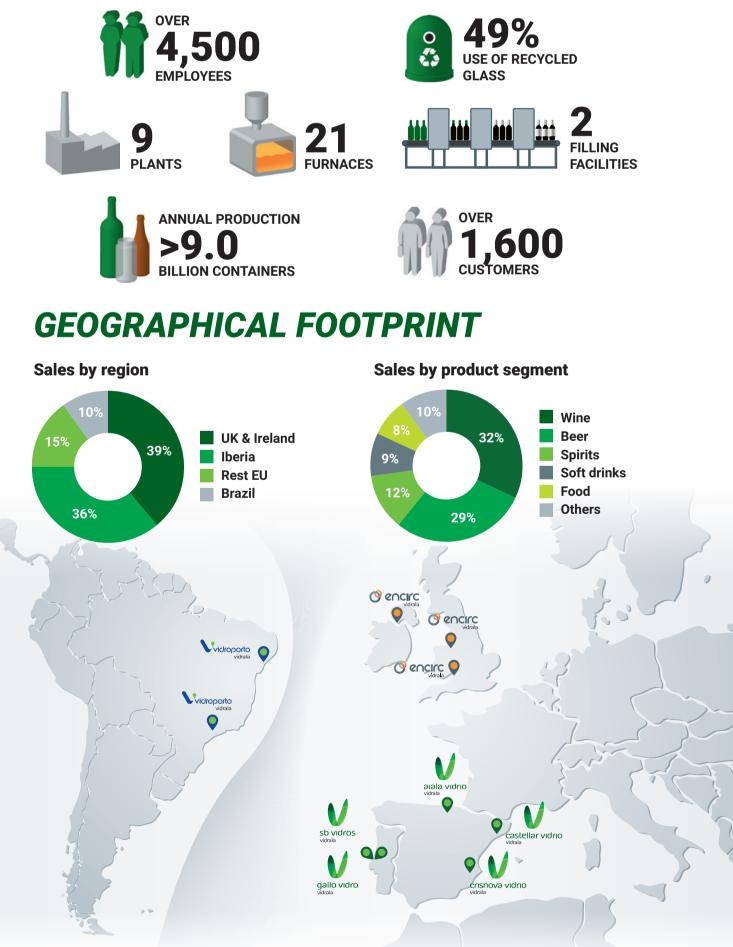
2015. Acquisition of Encirc (UK and Ireland).2017. Acquisition of Santos Barosa (Portugal).

#### **Geographical refocus & Differentiation**

2019. Sale of our manufacturing activity in Belgium.
2023. Acquisition of 'The Park' filling & logistics business (UK).
2023. Acquisition of Vidroporto (Brazil).
2024. Sale of our manufacturing activity in Italy.

CUSTOMER, COMPETITIVENESS & CAPITAL THE GUIDELINES ON WHICH WILL BE SUSTAINED OUR AMBITIOUS FUTURE

## **MAIN FIGURES**



### **FINANCIAL HIGHLIGHTS**

(FY 2023)



NET PROFIT 233.4 EUR million



DIVIDEND\* 1.2621 EUR per share EBITDA MARGIN 25.3% over sales

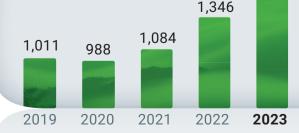
NET DEBT 472.2 EBIT 289.8 EUR million

LEVERAGE 1.1x net debt / EBITDA

\*Cash dividends , including AGM attendance bonus.



1,559





### EUR **3,026** million MARKET CAPITALISATION as of December 31, 2023

EUR **93.80** SHARE PRICE as of December 31, 2023