

FY2012 results



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2012 KEY FIGURES



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EUR millions	2012	Change (yoy)
Sales	456.9	+5.5%
Operating Income	65.3	+7.1%
Net Income	46.5	+6.7%
Net Debt	159.6	-15.7%
EPS (EUR/share)	1.94	+8.4%

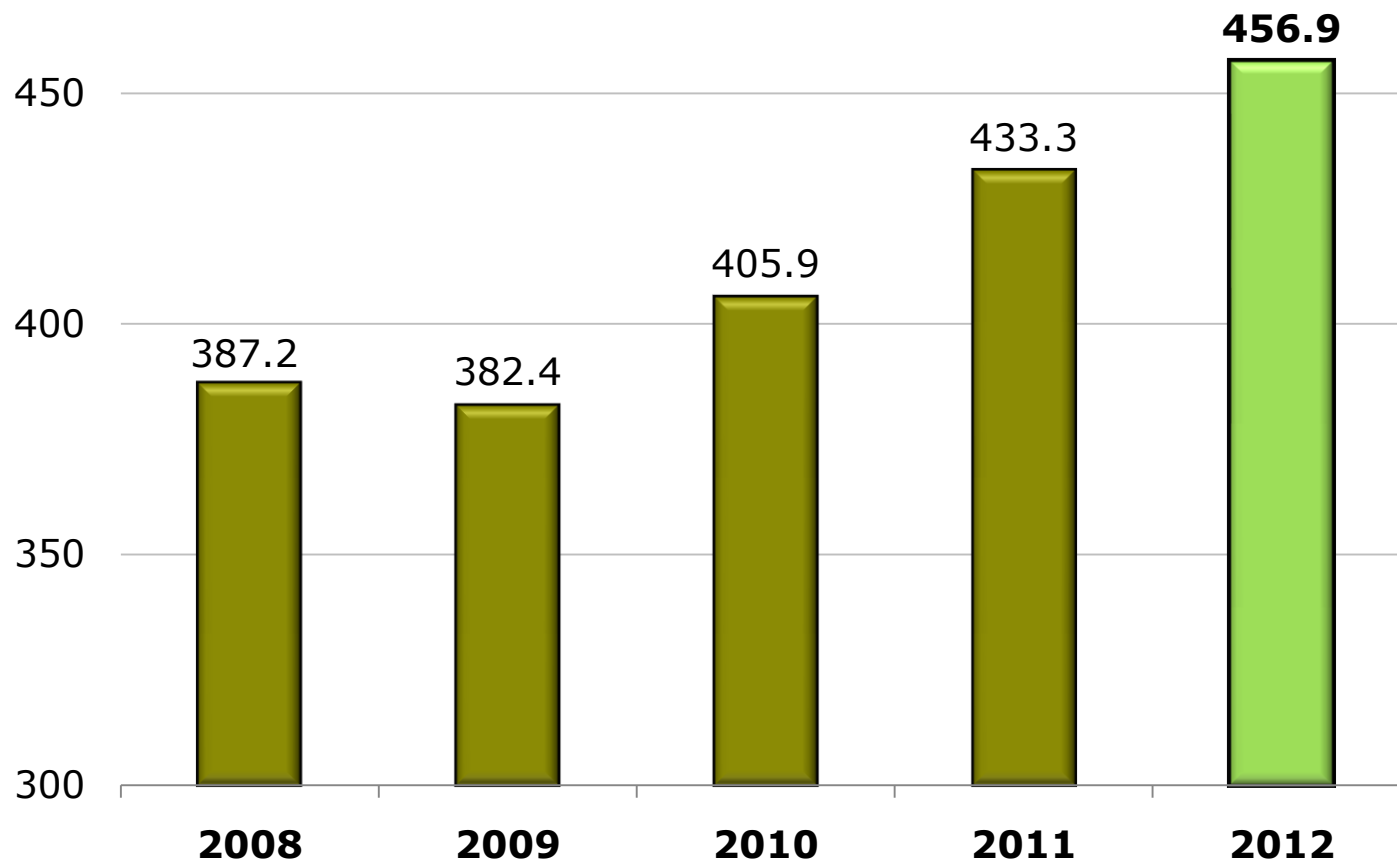
SALES

ANNUAL ACCUMULATED SINCE 2008

EUR millions



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SALES

QUARTERLY FIGURES SINCE 2010

EUR millions



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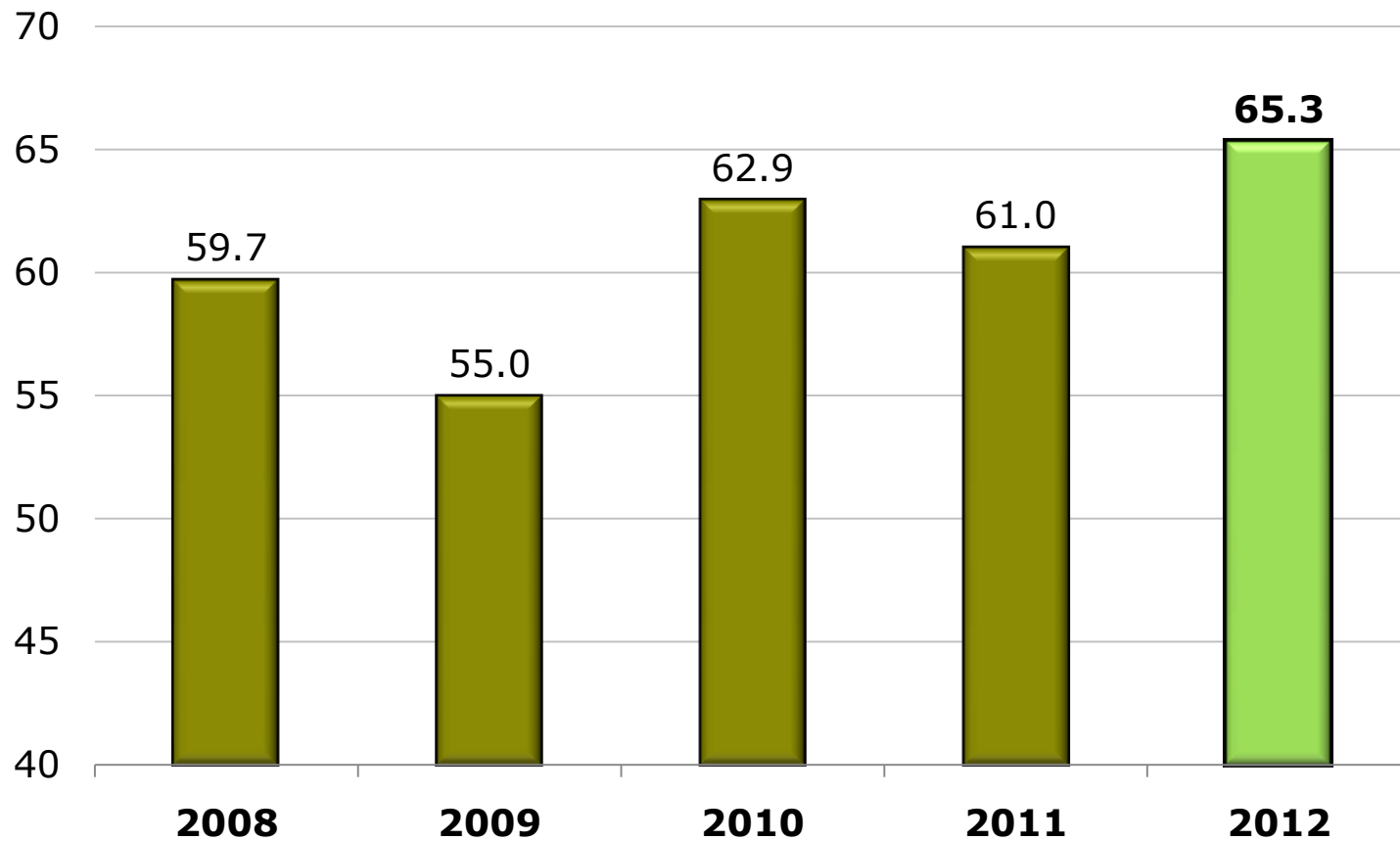
OPERATING PROFIT (EBIT)

ANNUAL ACCUMULATED SINCE 2008

EUR millions



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EBIT and EBITDA after Capex

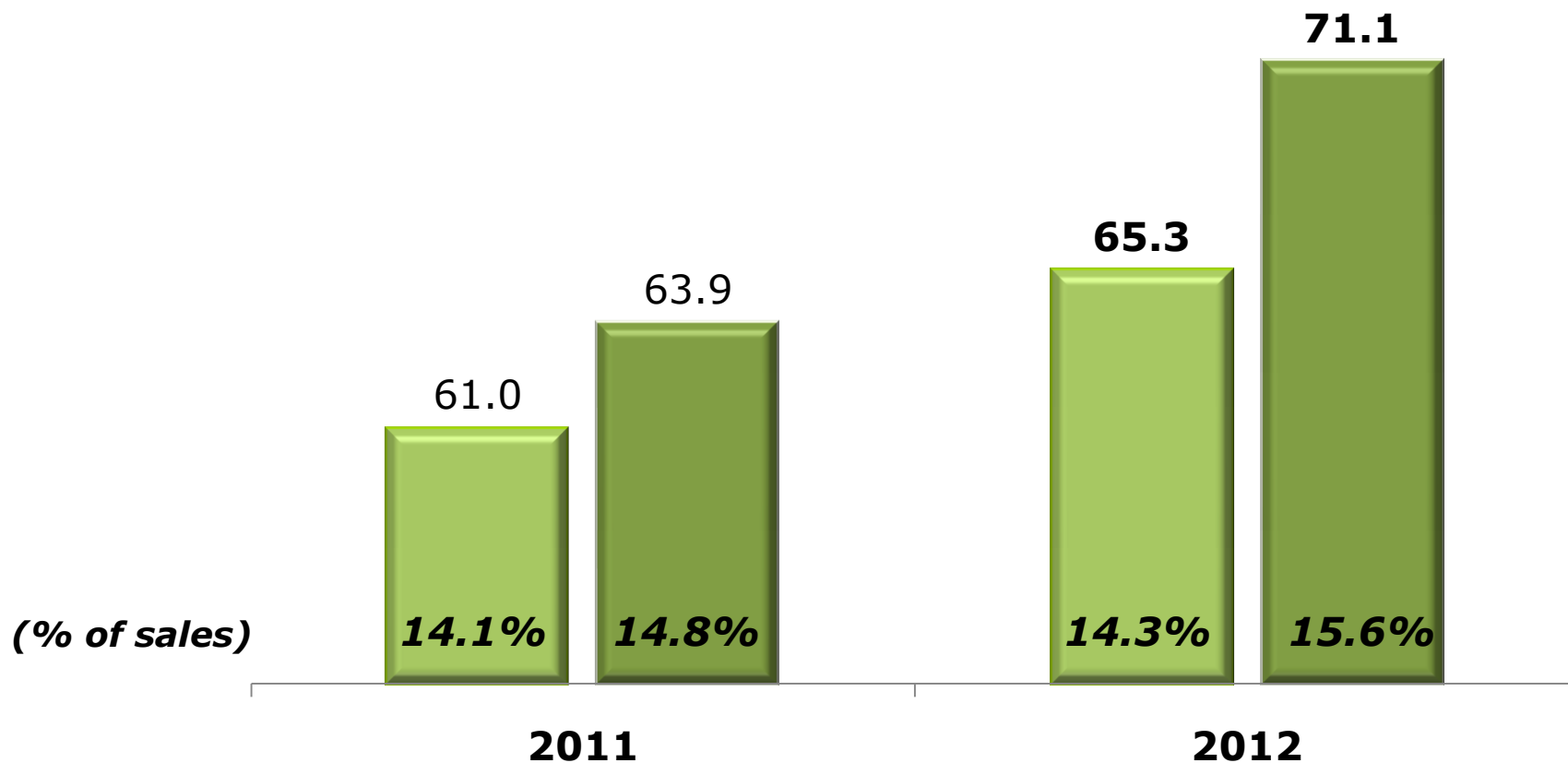
SINCE 2011

EUR millions and % of sales



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■ EBIT ■ EBITDA after Capex



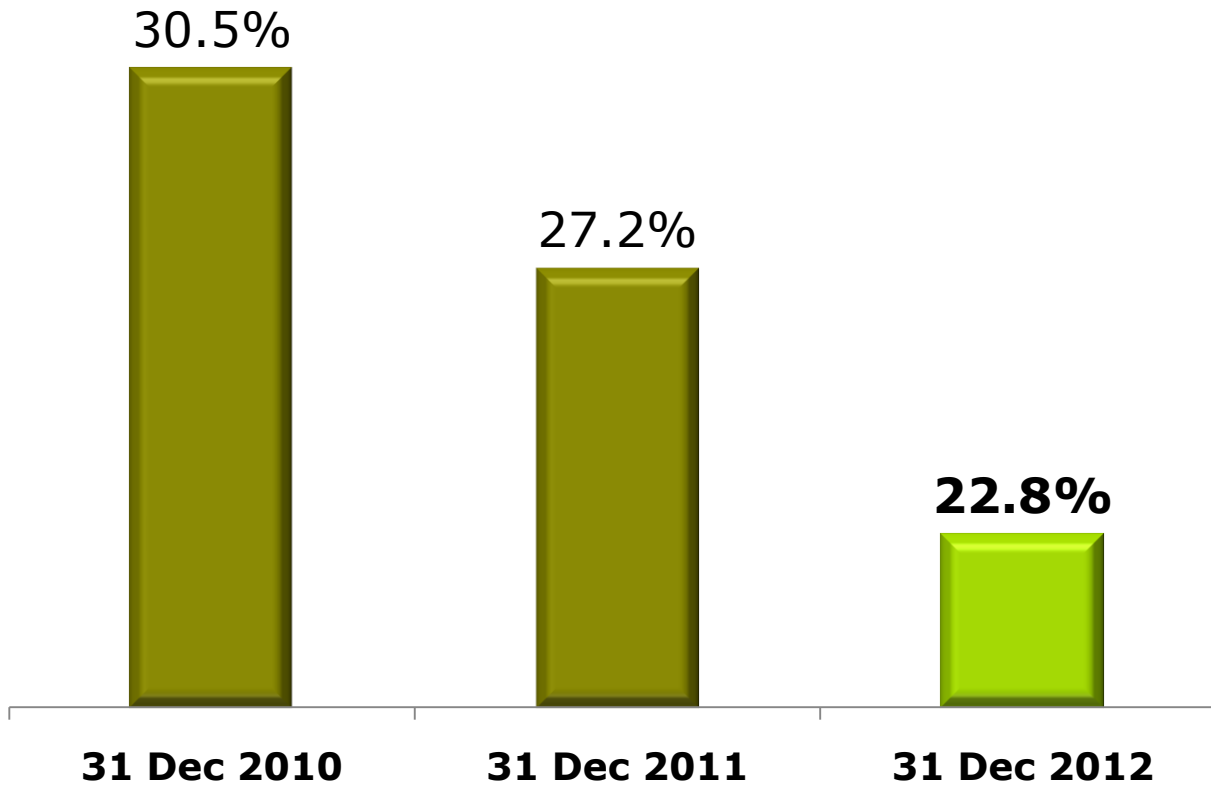
Working Capital/Sales

SINCE 2010

% of sales



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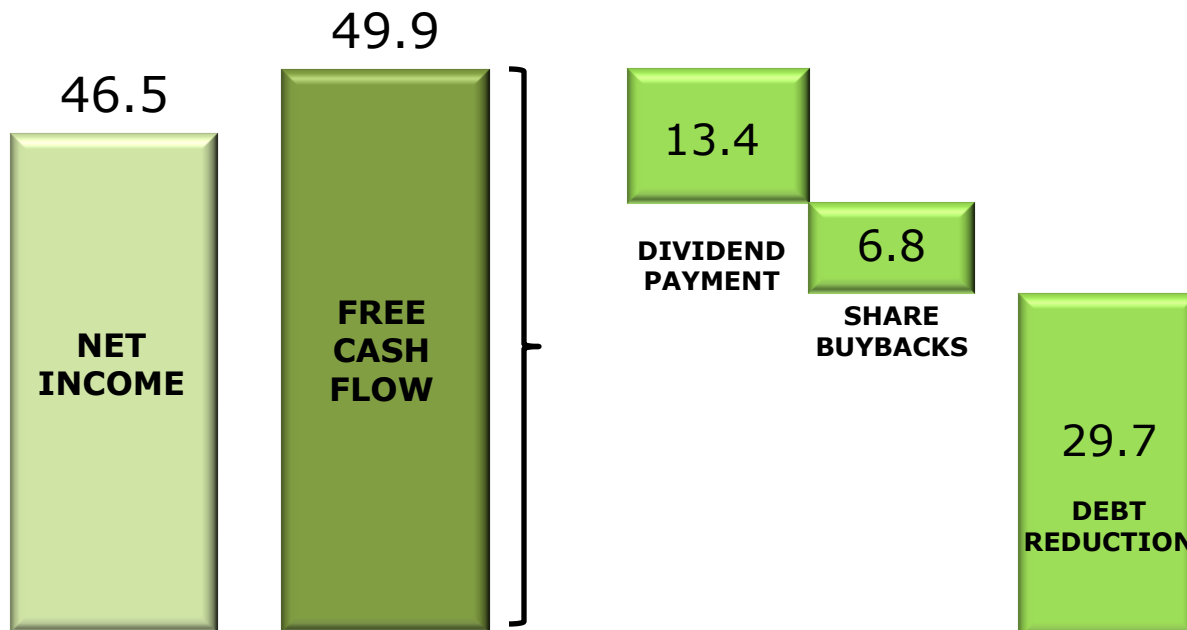
CASH ALLOCATION

2012

EUR millions



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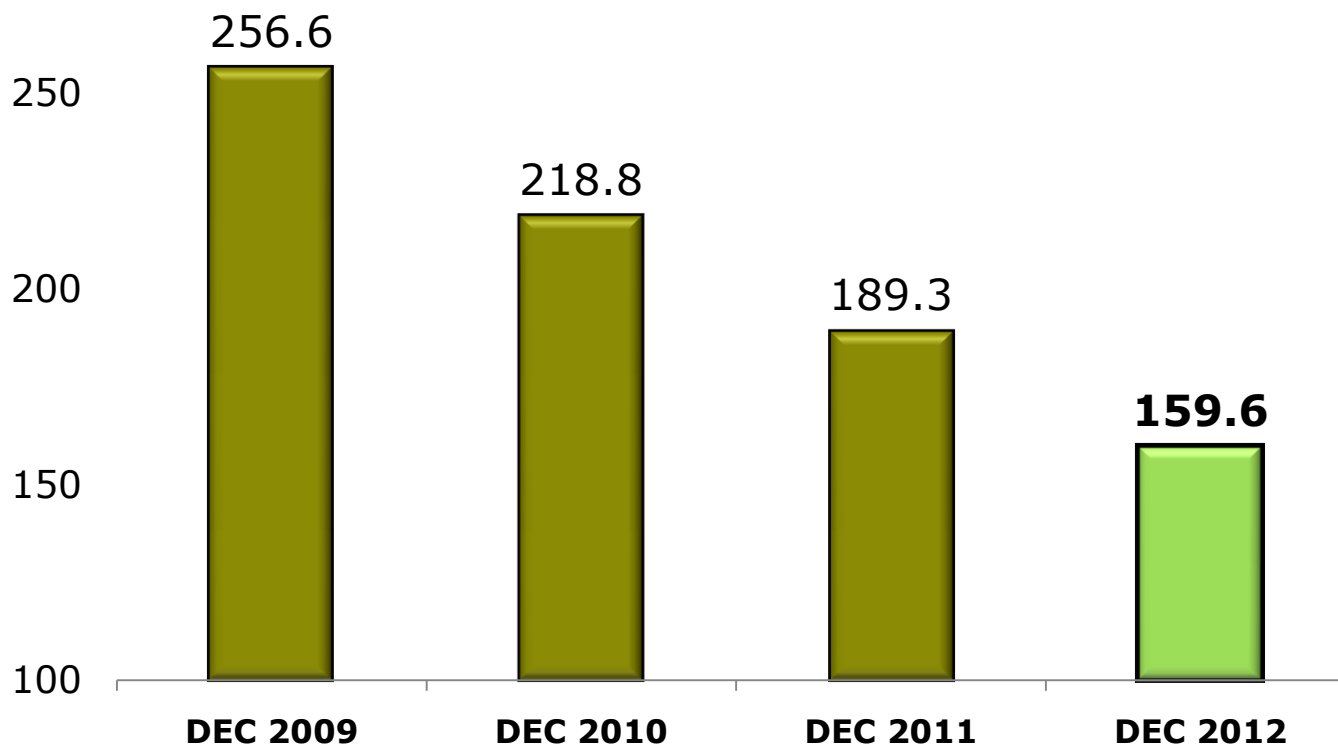
NET DEBT

SINCE 2009

EUR millions



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NET DEBT/LTM EBITDA
GEARING

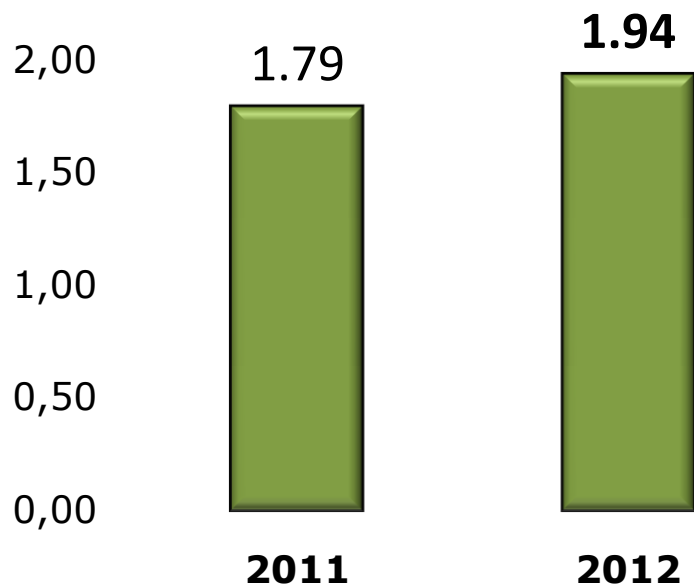
2.9x
102%

2.2x
76%

1.9x
61%

1.5x
47%

EPS (EUR/SHARE) 2012



ROCE 2012

