

CORPORATE PROFILE

Vidrala is a consumer packaging company. We make glass containers for food and beverages products and offer a wide range of packaging services that include logistic solutions and beverages filling activities.

Our industrial knowledge, growing geographical presence, glass manufacturing expertise, level of service and understanding of customers' processes make us a business partner for many of the main food and beverages brands. Our products and our services contribute to maintain our customers' reputation and values and play a role in their strategies, helping to develop their consumers' brand experiences.

Vidrala is a public listed company, with a market capitalisation over EUR 2.5 billion.

OUR MISSION. One team, innovative and continuously improving, providing sustainable packaging solutions.

GLASS, THE PERFECT PACKAGING MATERIAL FOR THE CIRCULAR ECONOMY
100% AND ENDLESSLY RECYCLABLE, WITHOUT LOSING QUALITIES

Glass packaging is safe, healthy and inert. It guarantees the highest protection and the most optimal preservation conditions. More important, glass can be recycled once and again. **It is the ultimate sustainable packaging.**

MAIN FIGURES

OVER
3,500
EMPLOYEES



48%
USE OF RECYCLED
GLASS



8
MANUFACTURING
SITES IN 5 COUNTRIES



#4
PLAYER IN
WESTERN EUROPE

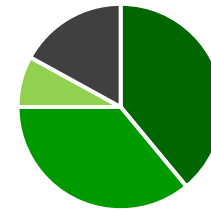
ANNUAL PRODUCTION
≈8.0 BILLION
CONTAINERS



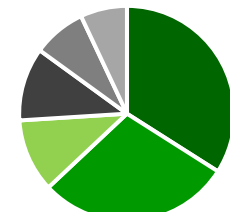
OVER
1,600
CUSTOMERS

GEOGRAPHICAL FOOTPRINT

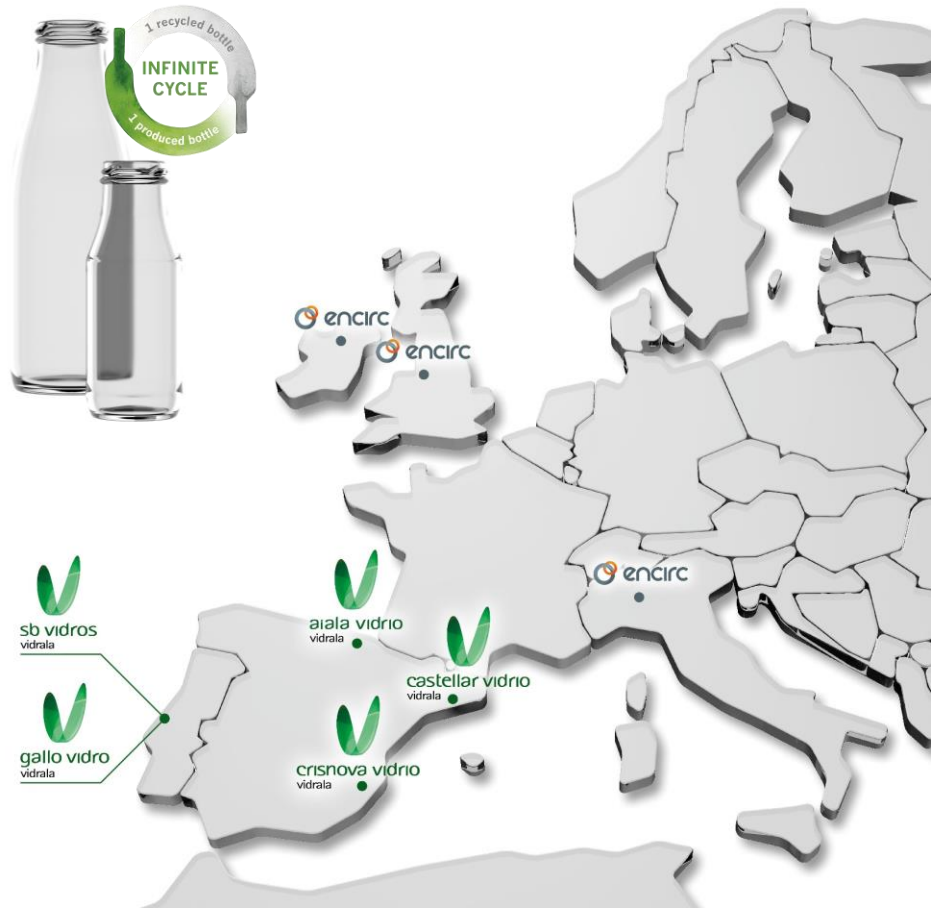
Sales by region and product segment. Location of manufacturing sites.



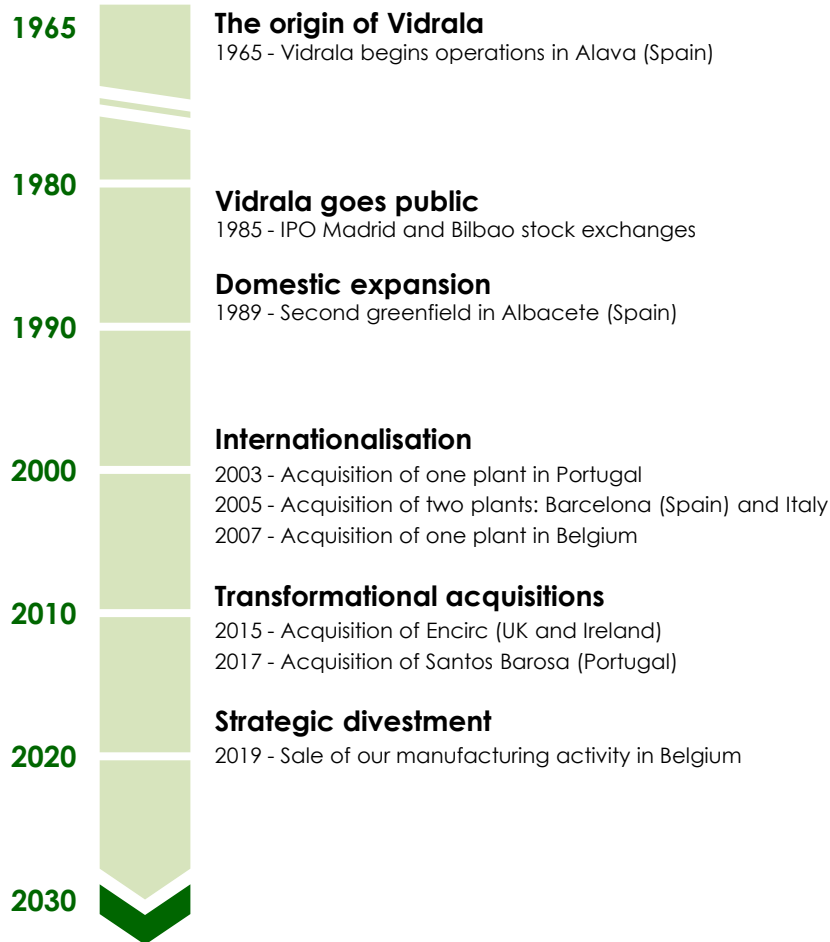
- Iberia
- UK & Ireland
- Italy
- Rest EU



- Wine
- Beer
- Food
- Spirits
- Soft drinks
- Others

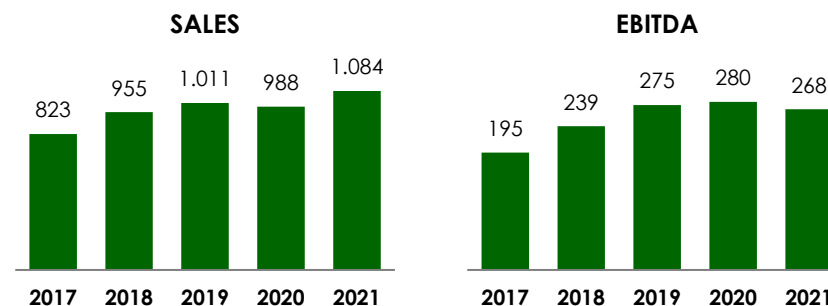


OUR HISTORY



FY 2021 FINANCIAL HIGHLIGHTS

SALES 1,084.2 EUR million	EBITDA 267.7 EUR million	EBITDA MARGIN 24.7% over sales	NET PROFIT 145.2 EUR million
FREE CASH FLOW* 171.9 EUR million	DIVIDENDS** 1.2039 EUR per share	NET DEBT 97.1 EUR million	LEVERAGE 0.4x net debt / EBITDA



EUR 86.60
Share price
as of December 31, 2021

EUR 2,584 million
Market capitalisation
as of December 31, 2021

CUSTOMER, COMPETITIVENESS & CAPITAL
THE GUIDELINES ON WHICH WILL BE SUSTAINED OUR AMBITIOUS FUTURE



*Cash flow generation after capex, working capital, financials and taxes, before dividends and share buybacks.
**Cash dividends, including AGM attendance bonus.