

Q1 2026 RESULTS

29th APRIL 2026



vidrala



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Q1 2026 KEY FIGURES

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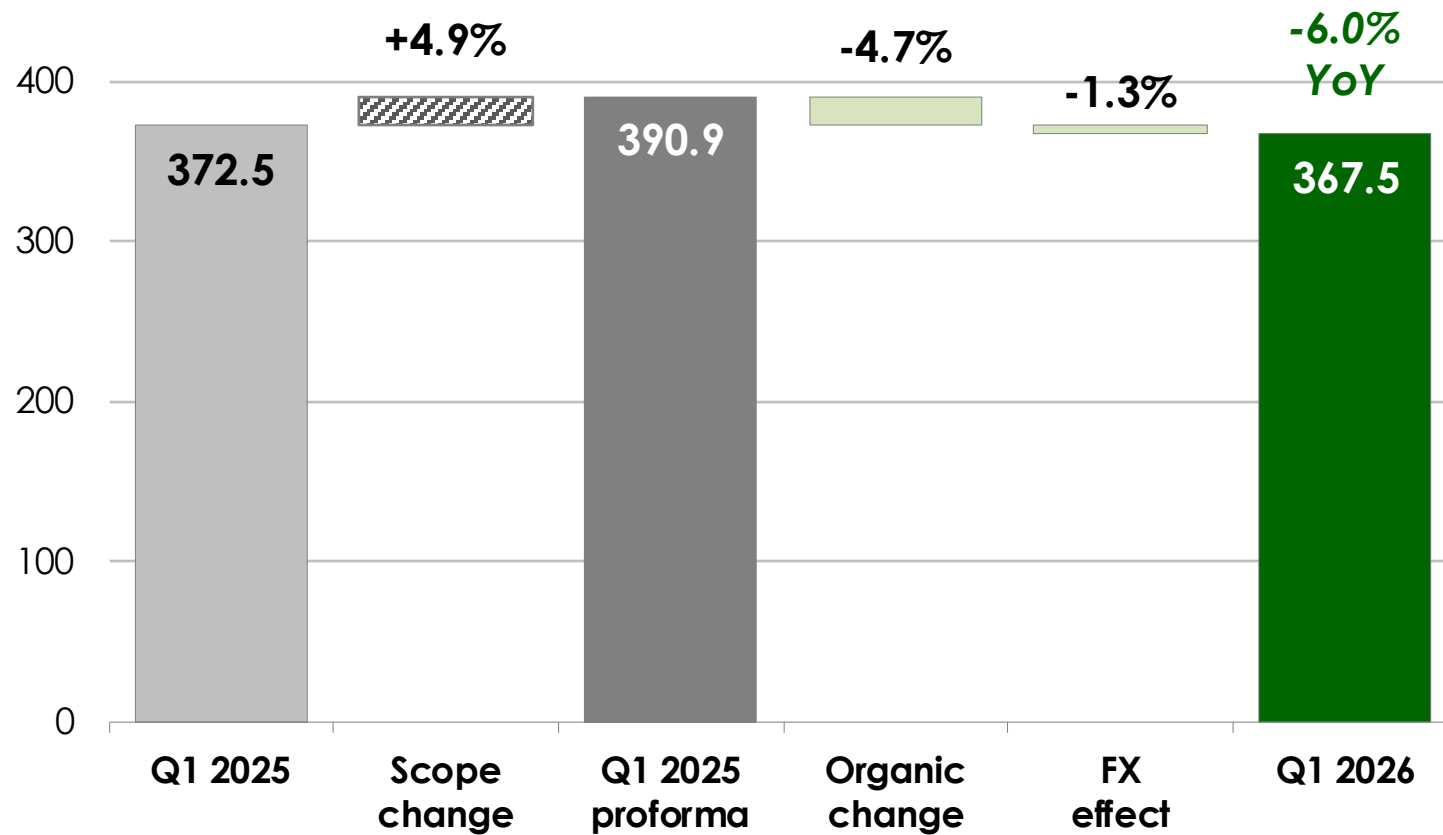
	Q1 2026	Change <i>reported</i>	Change <i>organic</i> ¹
Sales (EUR million)	367.5	-1.3%	-4.7%
EBITDA (EUR million)	104.0	-0.6%	-2.1%
Earnings Per Share (EUR)	1.53	+13.3%	
Debt (EUR million) ²	273.1	-5.6%	
Debt / LTM EBITDA (multiple) ²	0.6x	-0.1x	

1. **Organic change** reflects the variation at constant currency and comparable scope, on a proforma basis, including the contribution from Chile in 2025.
2. **Debt figure and leverage ratio** include the acquisition of Chile for an enterprise value of EUR 75 million and exclude the effect of IFRS 16 Leases.



YEAR OVER YEAR CHANGE

EUR million

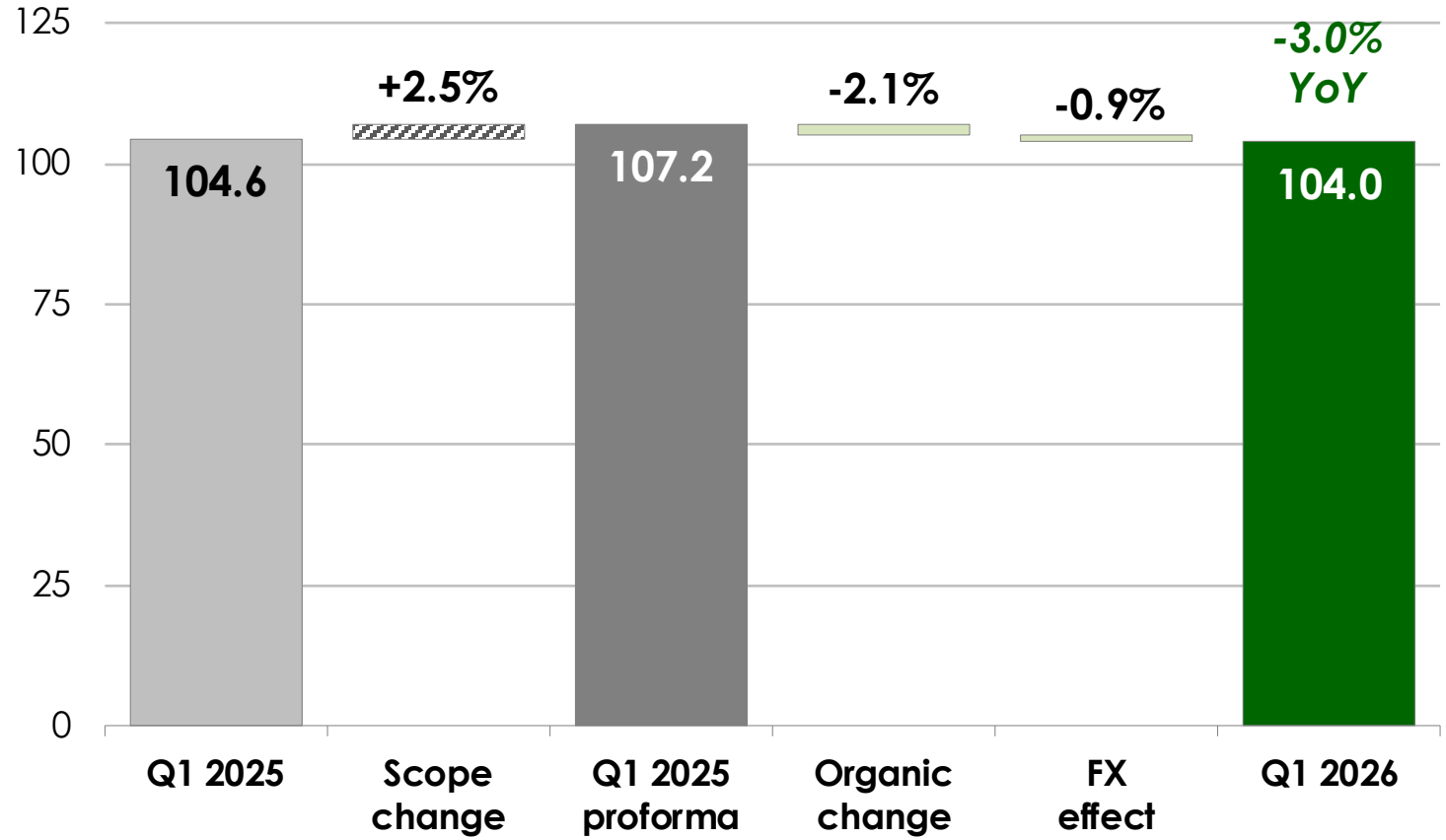


Scope change reflects the proforma contribution of Chile in 2025.



YEAR OVER YEAR CHANGE

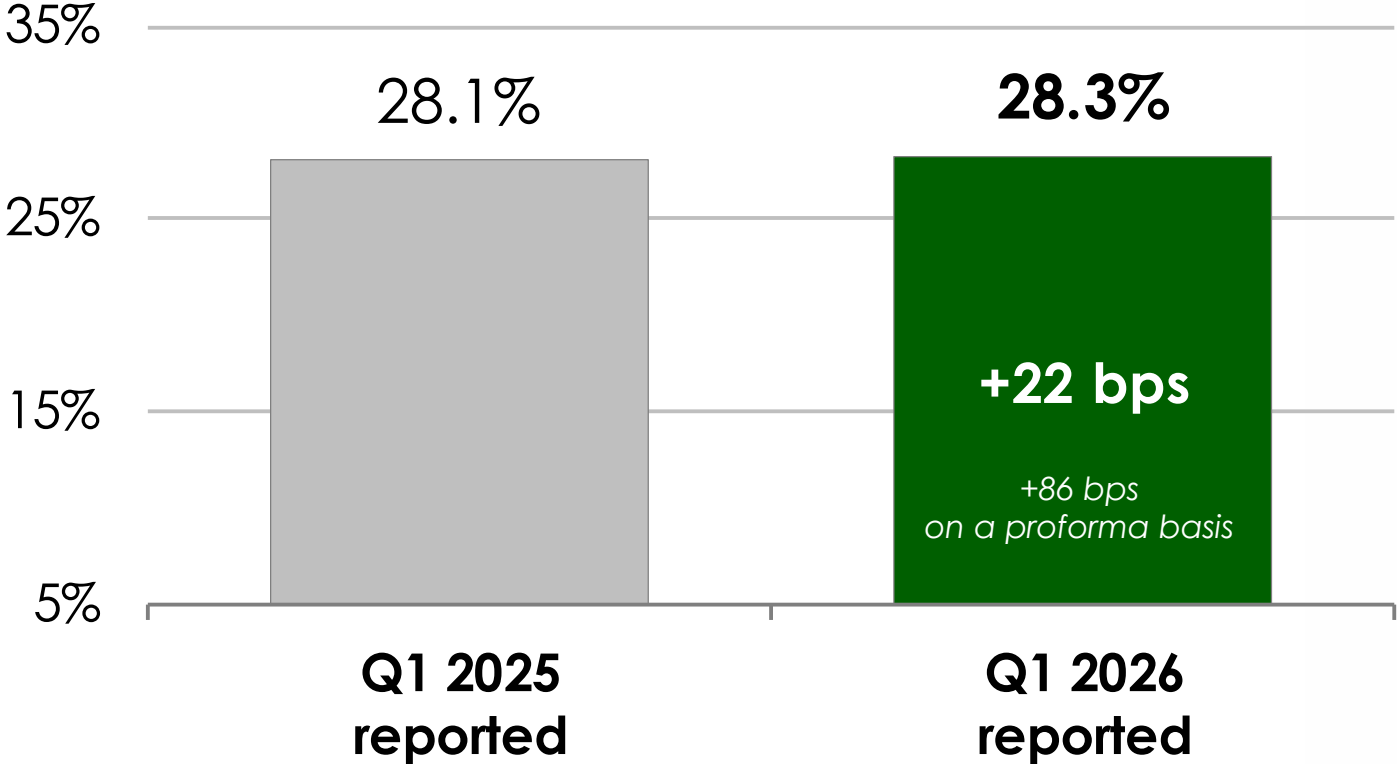
EUR million



Scope change reflects the proforma contribution of Chile in 2025.

OPERATING MARGIN

YEAR OVER YEAR CHANGE
As percentage of sales



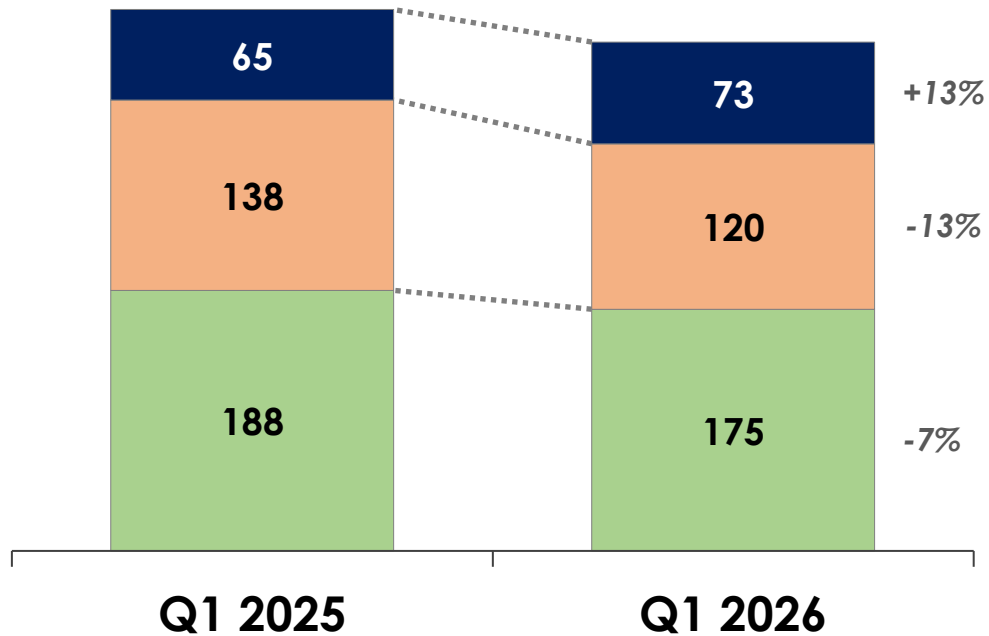
MAIN FIGURES, BY BUSINESS UNIT

CURRENT PERIMETER, INCLUDING THE CONTRIBUTION OF CHILE IN 2025

EUR million

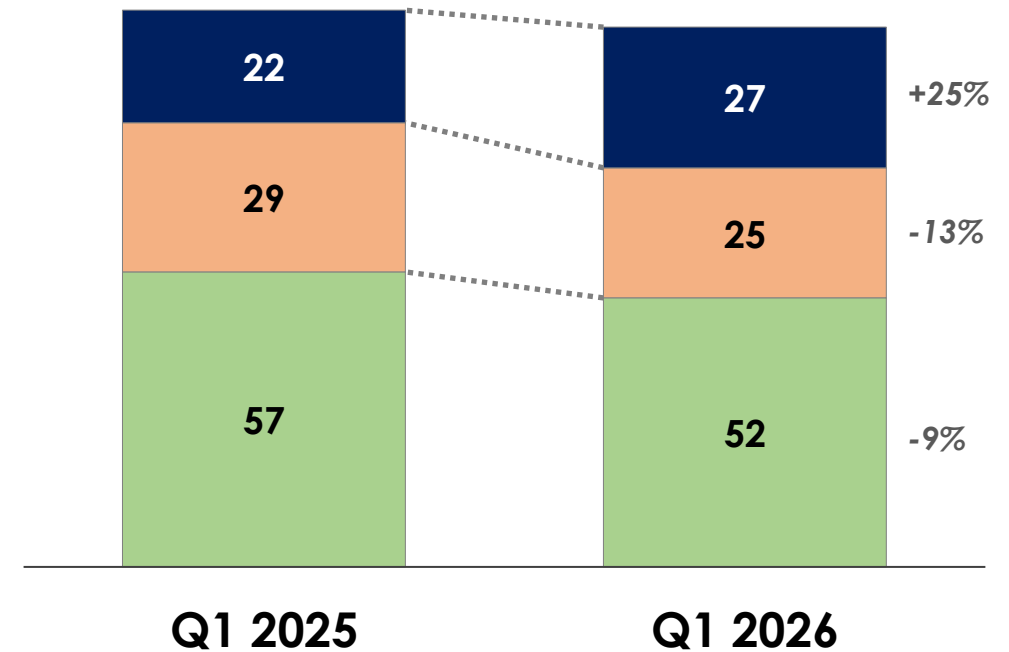
SALES

■ Europe ■ UK & Ireland ■ South America



EBITDA

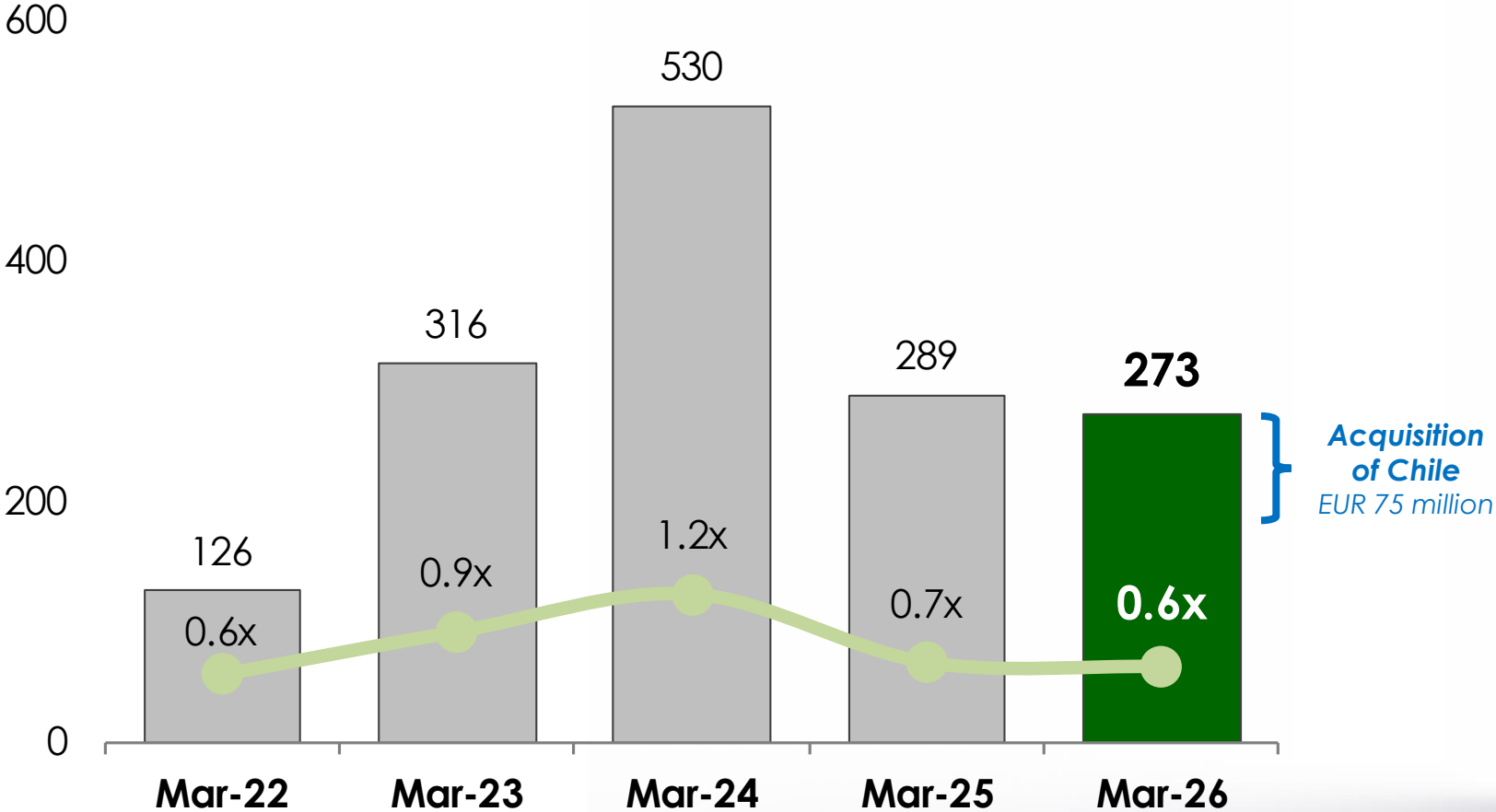
■ Europe ■ UK & Ireland ■ South America



Q1 2025 average exchange rates: EUR/GBP 0.836; EUR/BRL 6.150; EUR/CLP 1,015.
Q1 2026 average exchange rates: EUR/GBP 0.868; EUR/BRL 6.160; EUR/CLP 1,037.

NET DEBT

YEAR OVER YEAR EVOLUTION, SINCE 2022
EUR million and times EBITDA



Debt figure and leverage ratio do not include the effect of IFRS 16 Leases.

✓ OPERATING MARGIN OF 28.3%

Operating profit, EBITDA, amounted to EUR 104.0 million, representing an operating margin of 28.3%

✓ ROBUST FINANCIAL POSITION

Net debt as of March 31, 2026 stood at EUR 273.1 million, equivalent to 0.6 times last twelve months proforma EBITDA

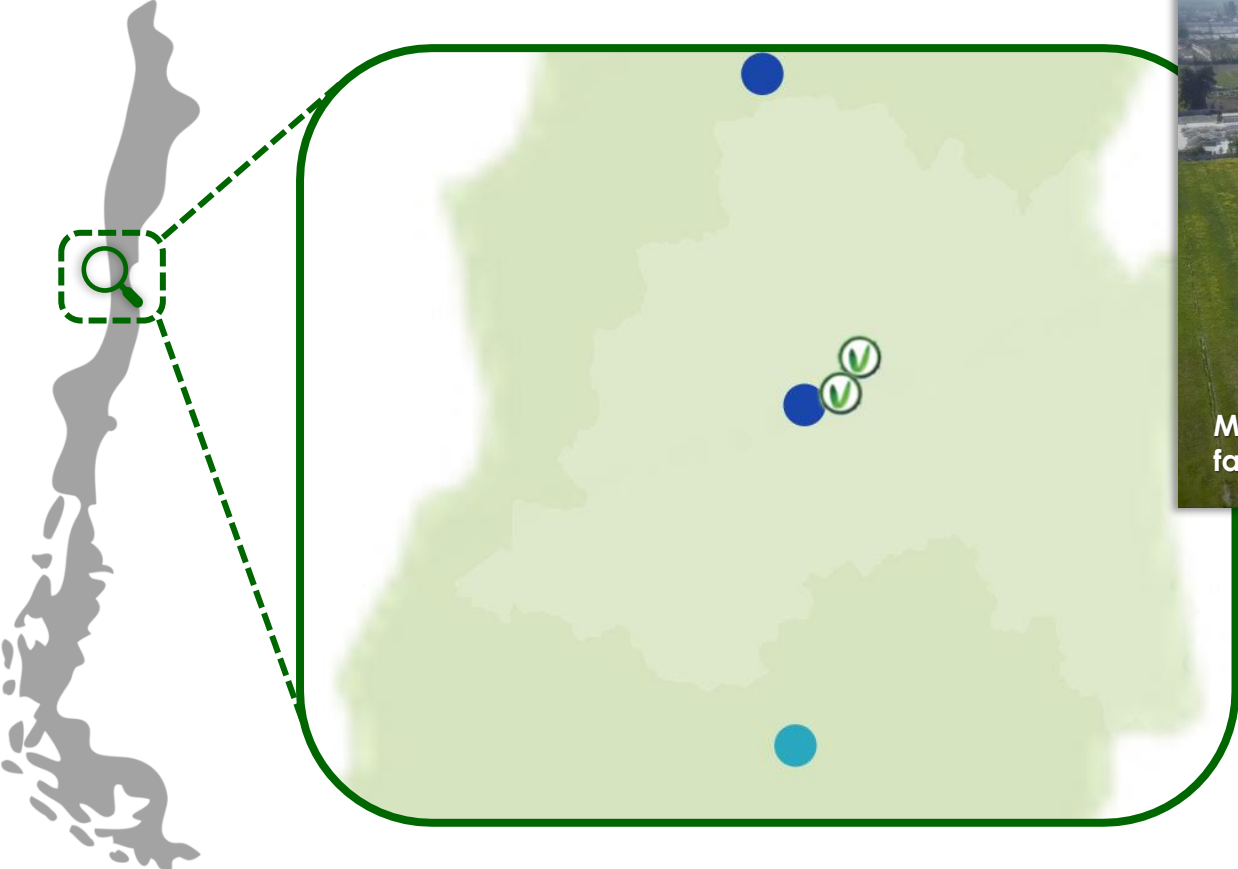
✓ RECENT M&A

Business performance, supported by the contribution of recent corporate transactions

✓ A MORE AGILE, DIVERSIFIED BUSINESS

Focused on investing ambitiously, with our customer in mind, to make our products and serve our markets in the most competitive and sustainable way, while maintaining financial discipline





Manufacturing facilities in Maipú.

<i>FY 2025</i>	CLP million	EUR million
Sales	79,915	≈75
EBITDA	13,216	≈12
Margin	16.5%	16.5%

A CONSOLIDATED MARKET STRUCTURE
WITH THE POTENTIAL TO BECOME THE MOST COMPETITIVE PLAYER

SOUTH AMERICA, AS A CORE REGION



Acquiring a **well-known asset** with strong integration readiness, supported by an established technical collaboration track record and low execution risk



Driving **value creation** through operational improvement, with clear margin upside from cost optimization



Further step in building South America as a **core growth platform**, advancing a focused three-region strategy



Deepening relationships with global customers, capturing **cross-regional commercial opportunities** and reinforcing our position as a global partner

SOUTH AMERICA, AS A CORE REGION



Competitive Landscape

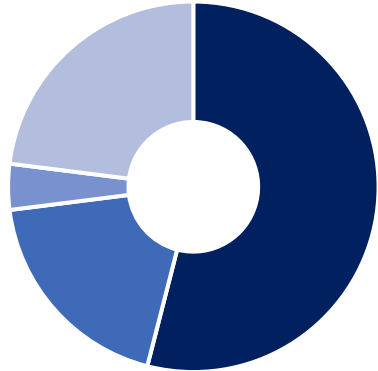
Market shares, by player



- Global Player #1
- Global Player #2
- Vidrala
- Local Domestic Players

Commercial Synergies

Market shares, by customer

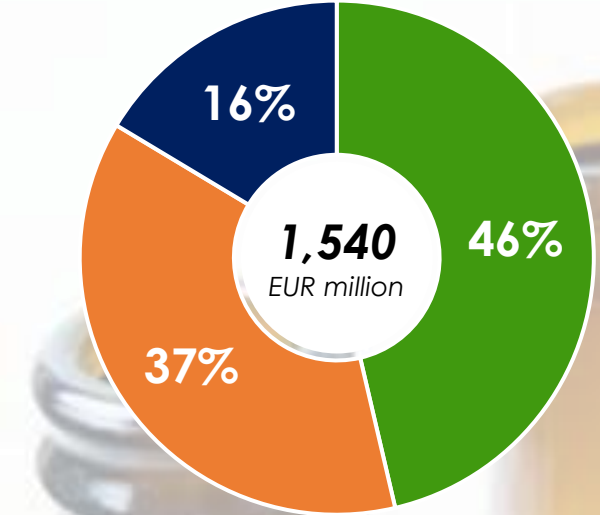


- Global Customer #1
- Global Customer #2
- Wine Global Customers
- Local Domestic Customers

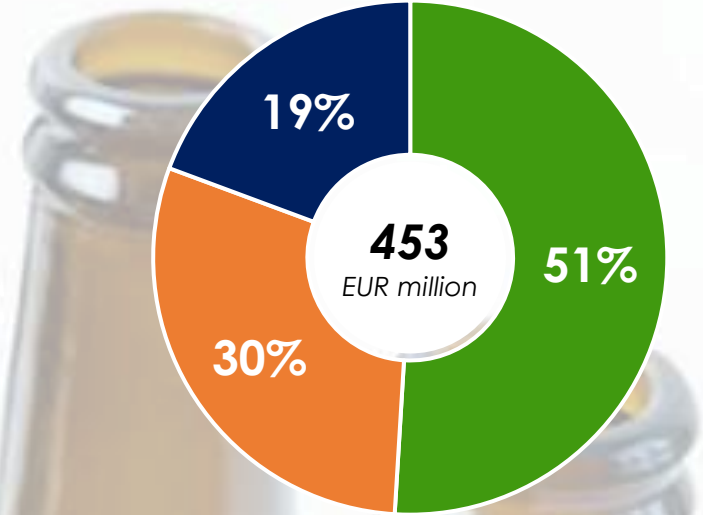
Source: Internal estimates.

FY 2025 PROFORMA FIGURES

SALES
■ Europe ■ UK & Ireland ■ South America

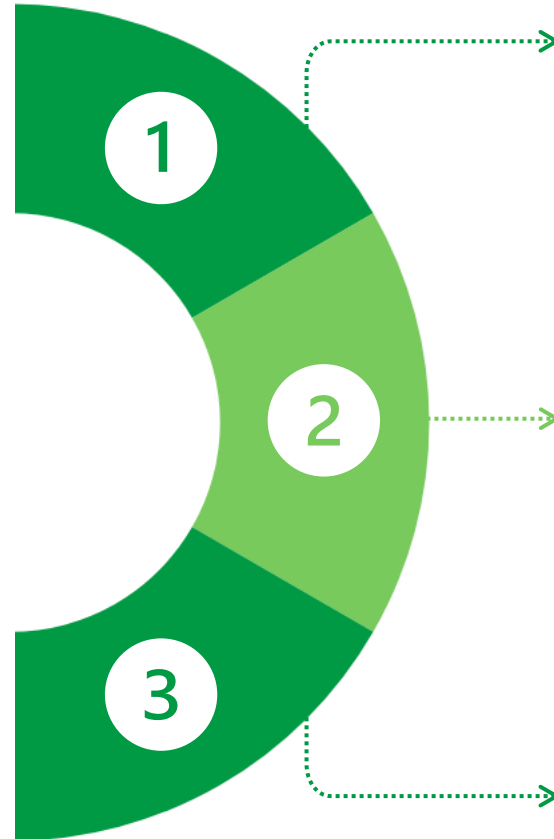
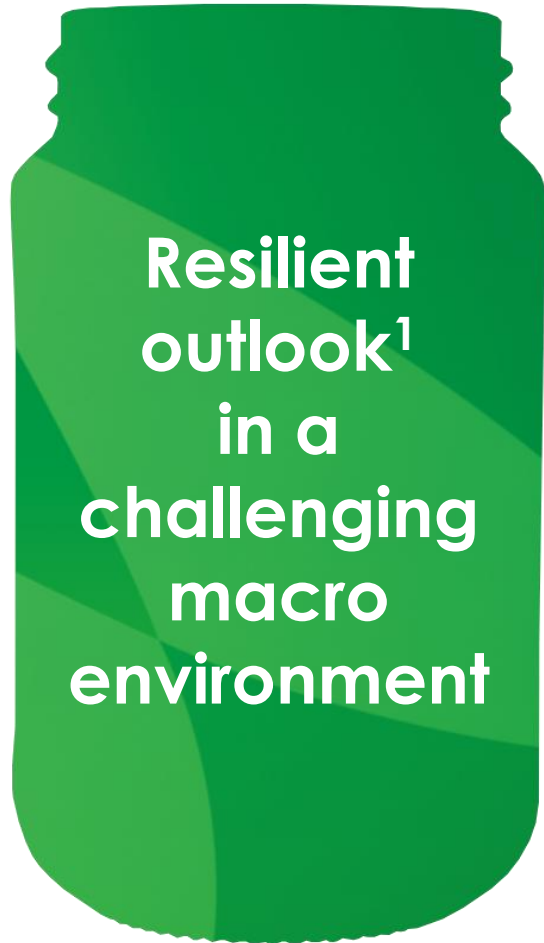


EBITDA
■ Europe ■ UK & Ireland ■ South America



ROBUST RESULTING FINANCIAL POSITION

LEVERAGE PRESERVED BELOW 0.4x PROFORMA EBITDA



EBITDA

EUR >450 million

Consolidating operating profits and margins, supported by internal actions, despite challenging macro conditions and intense competition

Earnings Per Share (EPS)

>5% growth

Delivering earnings growth underpinned by strong operational performance, earnings-accretive geographical diversification and share buybacks

Free Cash Flow (FCF)²

EUR ≈200 million

Sustained, robust cash generation, while executing an ambitious capex programme to support strategic investments

1. FY 2026 outlook reflects the current market view and may not fully capture macroeconomic and geopolitical uncertainties, among other factors. The outlook is based on full-year average exchange rates of EUR/GBP 0.87, EUR/BRL 6.10 and EUR/CLP 1,040.
2. Free Cash Flow outlook is provided on an underlying basis, excluding restructuring costs.



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VIDRALA, S.A.

Investor Relations

Tel: +34 94 671 97 50

investors@vidrala.com

www.vidrala.com